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Supersizing Your Tips: Making The Winning Sale Everytime

By Raymond Aaron

CreateSpace Independent Publishing Platform. Paperback. Condition: New. This item is printed on demand. 122 pages. Dimensions: 8.5in. x 5.5in. x 0.3in. ARE YOU A SERVER FEELING YOU ARE IN A DEAD END Here's how to take ownership of your job and double or triple your earnings immediately. ARE YOU A RESTAURANT OWNER NEEDING TO MOTIVATE YOUR SERVERS Here's how to pump up their enthusiasm and lift their level of excellence to get to award-worthy service. Supersizing Your Tips is the essential handbook for every server and restaurant owner. Filled with field-tested strategies, John Golde and Raymond Aaron draw on their extensive, global sales experience to turn tired and bored servers into accomplished, articulate, guest-focused salespeople. It begins with a simple change in attitude: servers are salespeople. There is no rocket science involved, just simple steps that build on the one before to get to impeccable service that earns you a bigger overall check and 20-25 in tips every time. Co-author John Golde goes so far as to provide ready-to-use phrases and words so that servers can eloquently paint pictures with words to create an exceptional dining experience for their guests. Supersizing Your Tips is perfect for: New servers Pros looking...



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