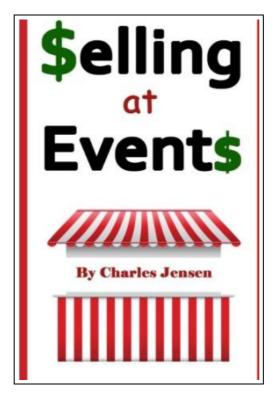
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Createspace Independent Publishing Platform, United States, 2015. Paperback. Book Condition: New. 229 x 152 mm. Language: English. Brand New Book ****** Print on Demand ******. Use these insights from an experienced vendor to sell more product at events In the past couple of years, I have attended dozens of events, fairs, if you will, that have helped us gain insights into selling and marketing. Selling at events is an art by itself. No matter what product youre selling, there are things you need to know about positioning, target groups, approaching people, estimating your costs, and customers behavior that can help you increase your sales and maximize your profits. Take it from a guy who has been there and start reading now so you can save yourself some money and make more with your business as a vendor. Keywords: vendors, vendor, selling at events, selling more, salesmen, sales pitch, sales techniques, sales tips, selling techniques, selling tips, booth displays, booths, selling at booths, selling as a vendor, get more sales, sell more, sell better, get higher sales, create more sales, vendor booths, booth display, sales at events, booths at fairs, selling at fairs, vendor at fairs.

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