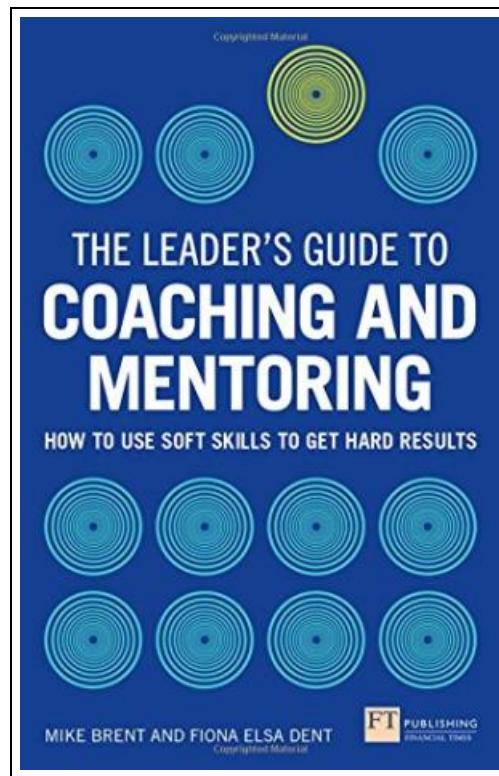


## The Leader's Guide to Coaching & Mentoring: How to Use Soft Skills to Get Hard Results



Filesize: 4 MB

### **Reviews**

*This pdf is fantastic. This really is for all who statte there was not a worth looking at. Your lifestyle period is going to be convert the instant you complete looking over this pdf.*  
*(Dr. Chaim Kub)*

## THE LEADER'S GUIDE TO COACHING & MENTORING: HOW TO USE SOFT SKILLS TO GET HARD RESULTS

[DOWNLOAD PDF](#)

Pearson Education Limited. Paperback. Book Condition: new. BRAND NEW, The Leader's Guide to Coaching & Mentoring: How to Use Soft Skills to Get Hard Results, Fiona Elsa Dent, Mike Brent, The Leader's Guide to Coaching & Mentoring is a highly practical handbook that helps managers get the most out of their people. It includes grounded advice on the practicalities of both coaching and mentoring - such as how to structure a session - as well as core content on: \* The skills required for coaching and mentoring, including listening, questioning, observing body language, challenging and affirming \* The established processes for coaching and mentoring, such as GROW, relational coaching, reverse mentoring and solution-focused coaching \* The scenarios in which coaching and mentoring skills are particularly appropriate, for example, coaching under-performers, coaching star performers and coaching for career development There is also a handy section on the 10 pitfalls to avoid when coaching or mentoring. Written in the no-nonsense and engaging style of the other Leader's Guide books, this is the best tool on the market for managers wanting to coach their people to optimum performance. 'In this hands-on book, Mike and Fiona highlight the real difference between conventional management and effective leadership: management is a profession, while coaching is much wider; it encourages social interaction and a focus on human relationships at work. That's what new generations expect and respect.' Laurent Choain, Chief People & Communication Officer, Mazars Group 'It's not always easy for managers to recognise what real coaching is, let alone its value. This book makes a compelling case for the Manager as Coach and contains real, usable examples of how to go about it.' Ian Johnston, Chief Executive, Dubai Financial Services Authority.

[Read The Leader's Guide to Coaching & Mentoring: How to Use Soft Skills to Get Hard Results Online](#)[Download PDF The Leader's Guide to Coaching & Mentoring: How to Use Soft Skills to Get Hard Results](#)

## You May Also Like



### **That's Not Your Mommy Anymore: A Zombie Tale**

Ulysses Press. Paperback. Book Condition: new. BRAND NEW, That's Not Your Mommy Anymore: A Zombie Tale, Matt Mogk, Aja Mulford, GHOULISHLY CHARMING ILLUSTRATIONS BRING TO LIFE A HAUNTINGLY ENGROSSING STORY In the ongoing effort to...

[Read Document »](#)



### **Your Pregnancy for the Father to Be Everything You Need to Know about Pregnancy Childbirth and Getting Ready for Your New Baby by Judith Schuler and Glade B Curtis 2003 Paperback**

Book Condition: Brand New. Book Condition: Brand New.

[Read Document »](#)



### **Unplug Your Kids: A Parent's Guide to Raising Happy, Active and Well-Adjusted Children in the Digital Age**

Adams Media Corporation. Paperback. Book Condition: new. BRAND NEW, Unplug Your Kids: A Parent's Guide to Raising Happy, Active and Well-Adjusted Children in the Digital Age, David Dutwin, TV. Web Surfing. IMing. Text Messaging. Video...

[Read Document »](#)



### **It's Just a Date: How to Get 'em, How to Read 'em, and How to Rock 'em**

HarperCollins Publishers. Paperback. Book Condition: new. BRAND NEW, It's Just a Date: How to Get 'em, How to Read 'em, and How to Rock 'em, Greg Behrendt, Amiira Ruotola-Behrendt, A fabulous new guide to dating...

[Read Document »](#)



### **Your Planet Needs You!: A Kid's Guide to Going Green**

Macmillan Children's Books, 2009. Paperback. Book Condition: New. Rapidly dispatched worldwide from our clean, automated UK warehouse within 1-2 working days.

[Read Document »](#)