



## Ready to Sell Your Business: Or Transfer It to the Next Generation (Paperback)

By Adrian Spitters Cfp

Heartbeat Productions Inc., 2017. Paperback. Condition: New. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*.To business owners who don't want to work forever One day your business will change hands. Will you transfer your business to your children, extended family, or sell to a third party? Will it be on your terms? Most business owners don't have time to think too far into the future. That's because they're busy attending to the needs of today: producing high-quality products, overseeing employees, and managing the mind-boggling number of details that go into owning a business. If they do think about the future, it's usually about new government regulations, how the recent elections will impact their business and perhaps new market opportunities for their products. The truly long-term decisions, like when to sell or transition your business (not to mention how to do it), are mentally filed away under the heading, Bridges to cross when I've come to it. But that bridge may be a lot closer than you think. Understandably, most business owners have great difficulty in setting aside the time to plan for the future of their business in addition to working...



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