

Sales: Discover the Secrets to Skyrocket Your Sales and Sell Like a Pro

By Ken Mclinton

Createspace, United States, 2015. Paperback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book ***** Print on Demand *****. Are You Ready To Take Your Sales To A Whole New Level? This Book Contains Everything You Need: Sales Planning, Sales Presentation, How To Answer Questions, Closing Techniques, How To Deal With Rejections, You Name It. This book will reveal to you the secrets of successful salesmen - from their goal setting practices to prospecting to closing deals - that you can pick up and apply in your own sales career. The Problem With Sales There are plenty of resources around, but only a few address the matter of Sales in a comprehensive fashion. Some of them just focus on closing, some of them only on communication tips. The Solution This book addressed the issue of Increasing Your Sales in a comprehensive fashion, not leaving anything out. Upon completion, you will have an all-around view of what steps to take to take your sales to a whole new level! Sales Goals Measure Success Prospecting Schedule Learn How To Deal With Rejection Greet Your Prospect Get Your Prospect s Attention Why Customers Buy MUCH MORE. Summary In this book,...



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