

Car Buying Secrets: How to Leverage the Lowest Price on Your New Car (Paperback)



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Reviews

*It in a of the best publication. It really is loaded with knowledge and wisdom You may like the way the blogger write this ebook.
(Prof. Shannon Wehner PhD)*

CAR BUYING SECRETS: HOW TO LEVERAGE THE LOWEST PRICE ON YOUR NEW CAR (PAPERBACK)



Createspace Independent Publishing Platform, 2017. Paperback. Condition: New. Language: English . Brand New Book ***** Print on Demand *****.Inside this book you will discover how to break the cycle of frustrating, painful dealership experiences, beat the dealers by refusing to play their game at all, and put the fun back into buying a new car. And, most importantly, you will do all of this while getting the lowest possible price on your new car purchase. Let me tell you about the first time I tried to buy a new car on my own. It was awful. I walked on that car lot confident that I knew what I wanted, that I knew what I would pay, and that I could deal with any trick or manipulation the dealer threw at me. I had two degrees in Psychology and a load of car research in my arsenal. I truly believed that I wasn't going to let any salesperson manipulate me. I was wrong. I thought I was prepared for the dealer's games, but no one can be prepared for everything they toss your way. Dealers work on perfecting their game 8 hours a day, 5-7 days a week. They think all day, everyday, about how to trick you out of your money, and no customer can stand up to that amount of time committed toward a single goal - Taking your money. They also share their techniques with each other, and hand them down from one generation of salesperson to the next. No one can prepare adequately for the collective knowledge of every salesperson that has ever existed. After years of horrible experiences at car dealerships I finally decided to find a better way to buy a new car. I spent a lot of time researching the subject, applying...



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