



## The Complete Guide to Owning And Operating a Home-Based Recruiting Business A Step-by-Step Business Plan for Entrepreneurs

By Charrissa Cawley

iUniverse. Paperback. Book Condition: New. Paperback. 132 pages. Dimensions: 8.9in. x 5.9in. x 0.4in. This book is a terrific resource for individuals interested in launching their own recruiting business, for 9 to 5ers who have had enough of Corporate America and for parents who have decided to start a home-based business. Readers will learn the tricks of professional recruiting in this comprehensive, easy to read manual. This book will teach you how to start a successful recruiting business where you can generate a six-figure income working from home. Topics covered include: Getting started Valuable recruitment research secrets Sample marketing and recruiting scripts, Recruiting resources Internet recruiting and much more! Based on years of hands on experience, Charrissas innovative ideas and recruiting methods have helped produce great results and performance improvements in new recruiters. She is the founder of Beachwood Associates, a recruitment research firm dedicated to the development of the research process within the recruiting industry. In addition to starting and managing her own successful business, she has worked with growing corporations and retained search firms across the nation as a recruiter and consultant. This item ships from multiple locations. Your book may arrive from Roseburg, OR, La Vergne, TN. Paperback.



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