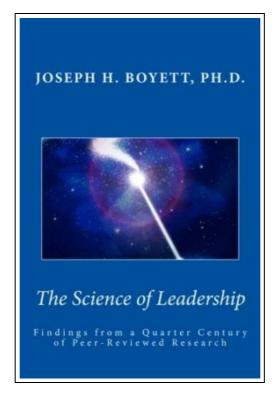
# Science of Leadership: Findings from a Quarter Century of Peer-Reviewed Research (Paperback)



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### Reviews

It is fantastic and great. It usually will not charge an excessive amount of. Once you begin to read the book, it is extremely difficult to leave it before concluding.

(Modesto Mante)

## SCIENCE OF LEADERSHIP: FINDINGS FROM A QUARTER CENTURY OF PEER-REVIEWED RESEARCH (PAPERBACK)



Createspace, United States, 2013. Paperback. Condition: New. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*. Drawing upon the results of over 2,000 leadership studies conducted by the world's top social scientists over the last 25 years, Dr. Boyett reveals what science can tell us about who aspires to leadership and how they gain power and influence over their followers. You will learn: The five behaviors social scientists tell us are essential for gaining power and influence. You will attract and retain passionately dedicated followers if you perform these five things well. These are universal prescriptions for leadership success in just about any setting or culture. How to employ emotions to secure power. How to act like a charismatic authority figure even if you are not one. How you can build a network of obligations you can tap for follower loyalty, support and return favors. Four powerful tools for acquiring and maintaining follower commitment to yourself and your vision. How you can use the power of social proof to convince followers to adopt your ideas. How you can develop a vision and why almost any vision you develop will do as long as you can express it well and connect it to follower aspirations. How to do that. Fourteen tools of rhetoric you can employ to sell your vision to followers. Why leadership is a game of language and how you can use that knowledge to convince people to follow you. Why image is important and how to act like a leader. Why the leadership relationship you develop with your immediate staff is different from that you can develop with followers that are more distant and how to use that knowledge to your advantage. How to take advantage of a crisis to emerge as a charismatic leader. How...



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