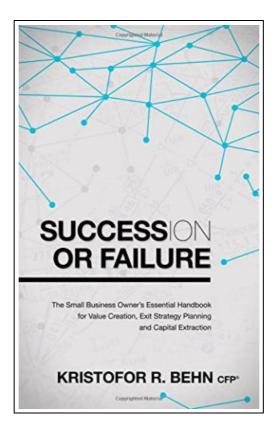
# Succession or Failure: The Small Business Owner s Essential Handbook for Value Creation, Exit Strategy Planning and Capital Extraction (Paperback)



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## Reviews

Excellent e book and beneficial one. It is rally fascinating throgh reading through time period. You are going to like how the author publish this ebook. (Prof. Triston Smitham V)

# SUCCESSION OR FAILURE: THE SMALL BUSINESS OWNER S ESSENTIAL HANDBOOK FOR VALUE CREATION, EXIT STRATEGY PLANNING AND CAPITAL EXTRACTION (PAPERBACK)



Morgan James Publishing, United States, 2015. Paperback. Condition: New. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*. Managing your lifecycle in business is the same as flying an aircraft. You initially add some fuel before starting up, you fuel the business with revenue and capital induction as you ascend, you fly along your intended course, and ultimately you bring it in for a safe landing as you exit with a handful of cash. Sounds simple, though the vast majority of businesses fail somewhere along their flight path and face an emergency off-airport landing or worse. The question is, why does this happen to so many small to mid-sized business owners? The reason is simply pilot error, just like in flying. Through a series of distractions, adverse conditions, or fuel starvation, we find ourselves with red indicators. The real problem is a pure lack of experience and formal training. This handbook will assist you in navigating your small to mid-sized business, you will have an appreciation for the need to run your business with an exit strategy in mind. In the end, there are only two options: Succession or Failure.

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