



Seeds To Grow Success: Foundational Tools for the Rookie Real Estate Agent to Build a Profitable Business (Paperback)

By Ramelia

Rookie Agent Boot Camp Press, United States, 2008. Paperback. Condition: New. Language: English . Brand New Book ***** Print on Demand *****.You can exhibit the expertise and professionalism of a veteran real estate agent as a rookie. Learn the business disciplines necessary for success in the real estate sales industry. If your business plan does not include these business basics it will be a rocky road. This book gives new licensees and those considering entering the real estate field an in-depth look at what it takes to succeed as an agent. Read the personal experiences of those at the top of their game. Decrease your learning curve by applying the business strategies of these trail blazers. Learn how to market your business and attract clients using someone else s money. These powerful partnerships are a must-have in order to increase sales. Developing a loyal clientele is the lifeblood of any business.you will learn how to establish loyalty by building trust with your target market. These tools will prepare you to deliver excellent customer service that motivates clients to refer your services to others.



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