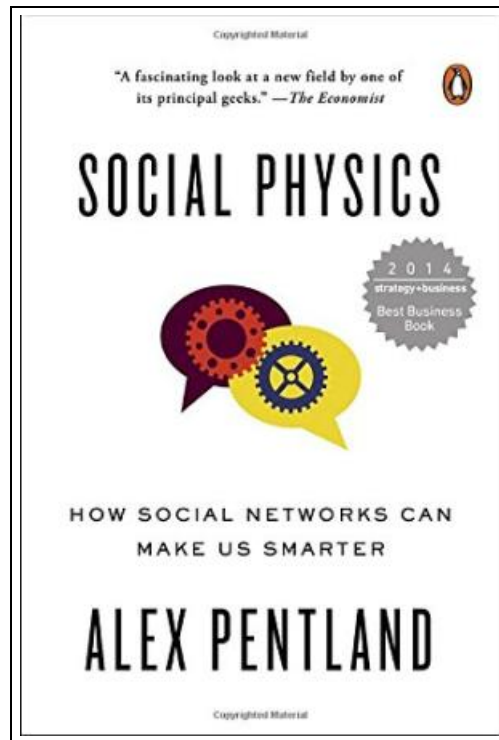


## Social Physics: How Social Networks Can Make Us Smarter



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*(Cristina Koepf)*

## SOCIAL PHYSICS: HOW SOCIAL NETWORKS CAN MAKE US SMARTER



Penguin Books, United States, 2015. Paperback. Book Condition: New. Reissue. 201 x 140 mm. Language: English . Brand New Book. From one of the world's leading data scientists, a landmark tour of the new science of idea flow, offering revolutionary insights into the mysteries of collective intelligence and social influence. If the Big Data revolution has a presiding genius, it is MIT's Alex Sandy Pentland. Over years of groundbreaking experiments, he has distilled remarkable discoveries significant enough to become the bedrock of a whole new scientific field: social physics. Humans have more in common with bees than we like to admit: We're social creatures first and foremost. Our most important habits of action and most basic notions of common sense are wired into us through our coordination in social groups. Social physics is about idea flow, the way human social networks spread ideas and transform those ideas into behaviors. Thanks to the millions of digital bread crumbs people leave behind via smartphones, GPS devices, and the Internet, the amount of new information we have about human activity is truly profound. Until now, sociologists have depended on limited data sets and surveys that tell us how people say they think and behave, rather than what they actually do. As a result, we've been stuck with the same stale social structures: classes, markets and a focus on individual actors, data snapshots, and steady states. Pentland shows that, in fact, humans respond much more powerfully to social incentives that involve rewarding others and strengthening the ties that bind than incentives that involve only their own economic self-interest. Pentland and his teams have found that they can study patterns of information exchange in a social network without any knowledge of the actual content of the information and predict with stunning...



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